

**GORDON COUNTY, GEORGIA
MEMORANDUM**

To: Board of County Commissioners
 From: Martin Vaughn
 Subject: Fire Apparatus
 Date: June 1, 2016

The Gordon County Board of Commissioners accepted sealed written bids from qualified vendors to procure up to 4 new fire pumper apparatus. The County will purchase 3 new Fire pumpers. Bid documents were prepared and sent to potential organizations. The Bid was posted on the county's web site, posted upon the State of Georgia procurement web site and advertised in the Calhoun Times on March 23 and 30, 2016. The deadline to submit the sealed bids was 2:00 p.m. on April 27, 2016. County staff opened the bids received at that time in a public opening. Below is the response:

Bidder	Per Unit Cost 1 unit	Per Unit Cost 2 unit	Per Unit Cost 3 units	Per Unit Cost 4 units
Smeal Fire Apparatus (Snyder, NE)	\$485,140.00	\$471,890.00	\$457,507.00	\$449,993.00
Marion (Canton, GA)	\$431,183.00	\$431,183.00	\$431,183.00	\$431,183.00
*** Below did not meet the chassis spec				
Ferrara Fire Apparatus (Monroe, GA)	\$415,371.00	\$415,371.00	\$415,371.00	\$415,371.00
Southern Emergency Products (Flintstone, GA)	\$458,065.00	\$445,602.00	\$445,602.00	\$438,086.00
Ten-8 Fire & Safety Equipment (Forsyth, GA)	\$469,785.00	\$469,785.00	\$469,785.00	\$469,785.00

Ferrara Fire Apparatus, Southern Emergency and Ten-8 were eliminated because they did not bid the chassis specified. The Gordon County Fire Dept. has standardized on the Spartan Chassis.

Marion did not submit the required certification for their technicians. After further review the there were far more inconsistencies/variations on the Marion proposal. (See the attached detail evaluation document provided by the Fire Dept. evaluation committee.)

RECOMMENDATION

After reviewing the acceptable bids the recommendation is to award the bid to Smeal Fire Apparatus in the amount of \$1,372,521.00. The committee feels the difference in price is justified by the inconsistencies and deviations in the analysis of the Marion proposal. Gordon County will be purchasing 3 pumpers. This award will be funded from the 2012 SPLOST funds.