

**GORDON COUNTY, GEORGIA
MEMORANDUM**

To: Board of County Commissioners
From: Martin Vaughn
Subject: Computer Aided Dispatch (CAD)
Date: June 30, 2016

The Gordon County Board of Commissioners accepted sealed written proposals from qualified vendors to procure a modern and robust Computer Aided Dispatch (CAD) System that meets or exceeds the functional requirements of Gordon County E9-1-1. The Bid was posted on the county's web site, posted upon the State of Georgia procurement web site and advertised in the Calhoun Times on March 23 and 30, 2016. The deadline to submit the sealed bids was 2:00 p.m. on May 4, 2016. County staff opened the bids received at that time in a public opening. Below is the response:

| Bidder | Bid Price |
|--------------------------------------|---------------------|
| SunGuard (Highpoint, NC) | \$247,364.00 |
| Spillman (Salt Lake City, UT) | \$255,234.00 |
| Infor New York, NY) | \$267,460.00 |
| Zuercher (Sioux Falls, SD) | \$299,825.00 |
| | |

The 911 Committee consider each proposal.

The Zuercher proposal was ruled out for 2 reasons – highest price and did not offer a leasing proposal.

The Infor proposal was ruled out because it had no sites within the State of Georgia. The SunGuard proposal has 16 installations in Georgia – the 5 year lease purchase option proposed by SunGuard was more than \$100,000.00 greater than the lease proposal from Spillman and did not include hardware.

The Spillman proposal was deemed by the committee to be the best proposal. The 5 year lease purchase price was \$100,000 less than the SunGuard proposal and included hardware. Additionally, Spillman has 31 sites in Georgia.

RECOMMENDATION

The committee recommends Spillman Technologies and recommends accepting their proposed lease purchase agreement. The cost is \$5,451.49 per month. The lease interest rate is 2.99%. The total cost is \$327,089.40. This will be funded from the existing yearly budgets for 911.