

**GORDON COUNTY, GEORGIA
MEMORANDUM**

To: Board of County Commissioners
 From: Randall Dowling, County Administrator
 Subject: Bid Award for a Van for the Senior Citizens Center
 Date: May 13, 2013

Gordon County solicited for and received sealed written bids for a new 2013 Ford E350 15 passenger van or similar for the county's Senior Citizens Center. Bid documents were prepared and distributed to potential bidders, posted on the county's web site and other procurement web sites, and published in the Calhoun Times on April 24 and May 1, 2013. The deadline to submit sealed bids was 2:00 p.m. on Wednesday, May 8, 2013. County staff opened the bids received at that time in a public bid opening. Below were the responses:

Bidder	Base Price	Grab Bar	Running Boards	Side Entry Steps	Seat Configuration	Total Price With Options
Prater Ford (Calhoun, GA)*	21,875	1,250			Side Aisle	23,125
Prater Ford (Calhoun, GA)	24,283	150	273	None	Side Aisle	24,706
Prater Ford (Calhoun, GA)	24,283	150	800	None	Side Aisle	25,233
Allan Vigil Ford (Morrow, GA)	25,940	Incl.	Incl.	Incl.	Side Aisle	25,940
Mobility Works (Akron, OH)	30,674	151	503	938	Center Aisle	32,266
Prater Ford (Calhoun, GA)**	32,580	Incl.	None	Incl.	Center Aisle	32,580
Allan Vigil Ford (Fayetteville, GA)**	35,657	Incl.	Incl.	Incl.	Center Aisle	35,657

*rejected because it was a used vehicle (2012 with 15,702 miles).

**cannot be delivered by June 30, 2013 (17+/- week delivery time).

County staff reviewed and evaluated all submitted bids. Since the standard side aisle seat configuration is difficult for seniors to access the third and fourth row bench seats, the center aisle seat configuration is the preferred choice by the Senior Citizens Center Director.

RECOMMENDATION

Staff recommends the Board award this bid to Mobility Works for \$32,266 and with a delivery date before June 30, 2013. This vehicle is in the current year approved budget at a cost of \$25,000. If approved, a budget amendment of \$7,266 is needed.

Attachments: Bid Specifications, Seating Configurations

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The Vendor shall supply vehicle similar to the one below:

- Ford® E350 Club Wagon XL or Similar Vehicle
- New Vehicle
- 4 speed auto O/D
- 5.4L V8
- Hi Capacity A/C & Rear Heater
- Power steering
- Power brakes w/ anti-lock braking system
- Tilt steering wheel
- Speed control
- Power group: windows, locks, mirrors
- Full Wheel covers
- Cloth Seats
- Color-keyed carpeting
- White (paint) exterior

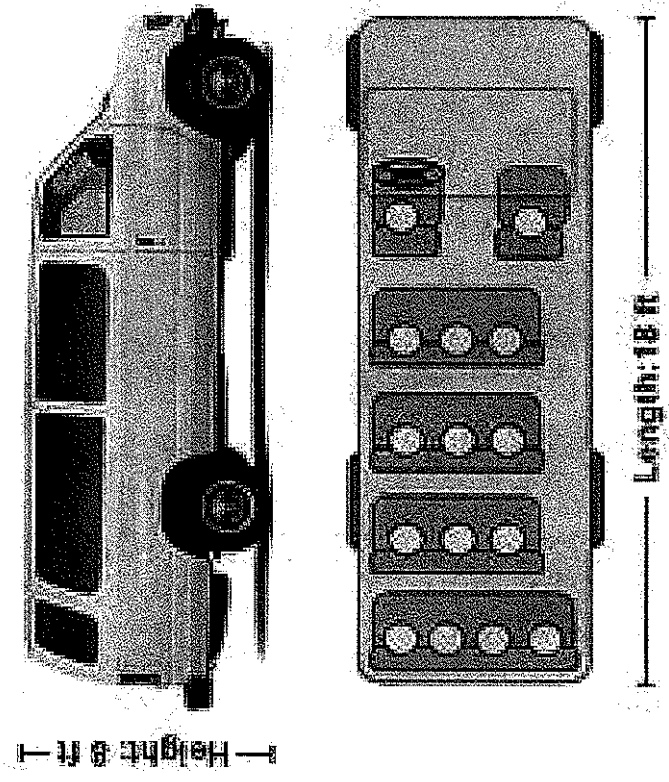
Optional Vendor Installed items:

- Grab Bar to assist entry of passenger in the side of the van
- Wide Running Boards
- Installed E/Z Side Entry Door Step
- Various Seating Options - Gordon County is soliciting various seating options. Seniors are experiencing problems with access to the last bench seat in a 15 passenger van because of the placement of the passenger wheel well. Options regarding seating arrangements are encouraged.

Vendor shall submit pictures to document the above install options. The options and may or may not be purchased.

Gordon County is soliciting various seating options. Seniors are experiencing problems with access to the last bench seat in a 15 passenger van because of the placement of the passenger wheel well. Suggestions regarding seating arrangements are encouraged.

****1 – Standard 15 Passenger Seating**



PART NO.
SENIOR CENTER

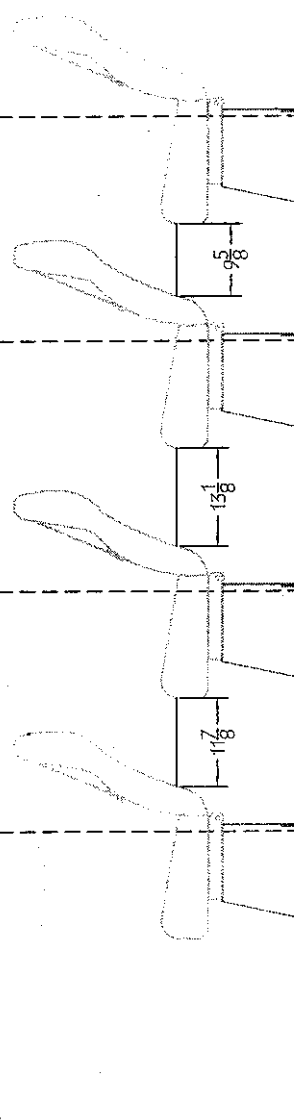
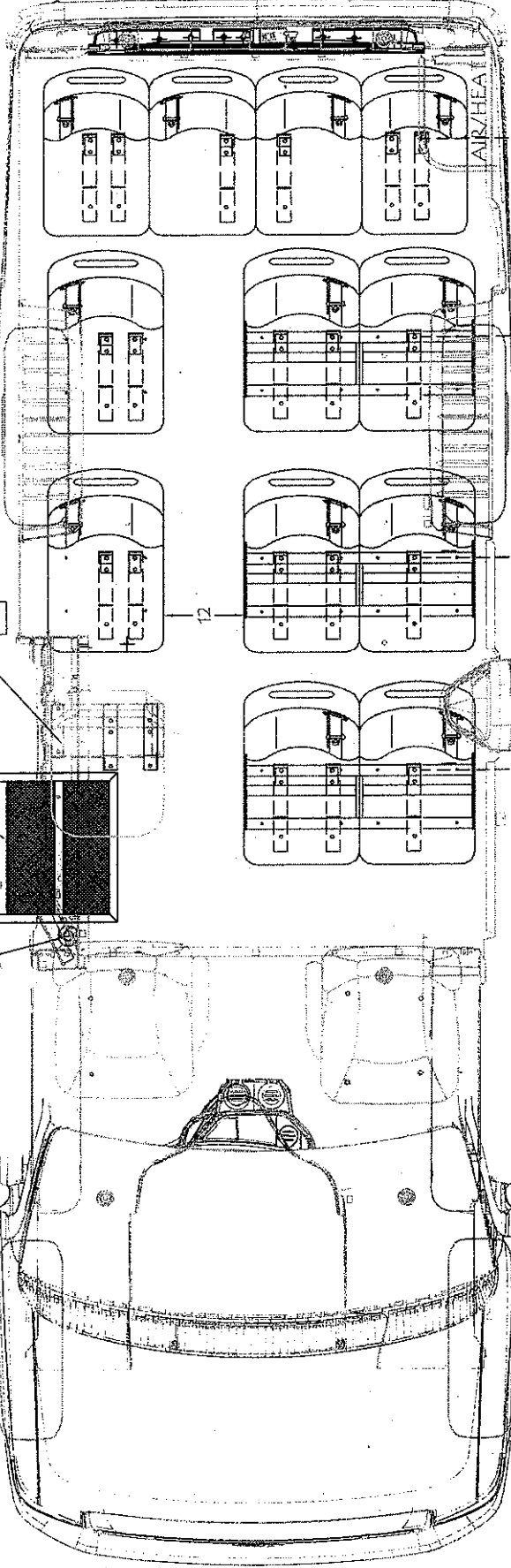
FRONT SEAT CUSHION FOLDS UP
TO ALLOW EASY ENTRANCE.

ACCESS
STEP
(OPTIONAL)

GRAB BAR
(OPTIONAL)

SHORT PASS/STEP
(OPTIONAL)

DRIVER STEP
(OPTIONAL)



Floor: MBW-000

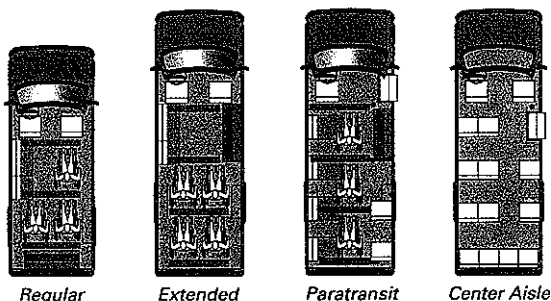
MobilityWorks
BY DESIGN: THE WORLD IS ACCESSIBLE
 TOLERANCES UNLESS OTHERWISE SPECIFIED:
 ALL FIRST DIMS. TO OUTSIDE UNLESS OTHERWISE SPECIFIED
 .0 ±.000 or Z
 .00 ±.000 or .5
 .000 ±.010 .00 NOT SCALE

Title: GORDON COUNTY BOARD OF COMM.
 E. 350 EXT.
 THE INFORMATION ON THIS DRAWING IS THE PROPERTY OF MOBILITY WORKS. ANY REPRODUCTION OR USE OF THIS DRAWING WITHOUT PERMISSION OF MOBILITY WORKS IS PROHIBITED.
 Scale: 1 = 1/2
 Drawing No. SENIOR CENTER
 Date: 5/6/13
 Job: JAB 5/6/13 TRANSPORTER

Performance, not Promises!



- Ford Motor Company's #1 mobility van builder in North America
- Delivery anywhere in the USA and Canada
- Wide range of finance options available
- Compliant with FMVSS, OEM & ADA standards
- Built to meet all state DOT requirements
- Customized to meet YOUR specifications
- Ford E-150, E-250 or E-350, regular or extended length
- Side or rear lift – wheelchair & stretcher vans – many floors plans available
- V-8 gas or diesel engines
- Ford QVM-approved & compliant upfitter (Qualified Vehicle Modifier)
- #1 nationwide service team in the industry
- Government and fleet price concessions available to qualified buyers



Manufacturing

1090 West Wilbeth Road, Akron, Ohio 44314

330-861-1118 or 800-769-8267

Fax 330-861-0281

www.mobilityworkscommercial.com

Sales & Service Centers

Albany, NY	Plainfield, IL
Akron, OH	Saginaw, MI
Cincinnati, OH	Santa Clara, CA
Ft. Lauderdale, FL	Toledo, OH
Madison Heights, MI	Van Nuys, CA
Pittsburgh, PA	Villa Park, IL

Waukesha, WI



TAXICAB, LIMOUSINE & PARATRANSIT ASSOCIATION

Commercial Vehicles Customized to Your Needs!

MobilityWorks maintains an inventory of partially-built new commercial vehicles

ROAD READY
program

to meet your immediate needs. These are available through our Road Ready Program. The roof and doors are raised in a variety of popular styles, and the interior is finished. We can add seats, wheelchair restraints and other accessories of your choice, and your new van can be ready to ship in 7-10 working days.

We also carry demo units of commercial vans for your test drive and inspection. These models are available for immediate purchase if you have a need which can be met by one of our demo models.

Advanced Safety

- FMVSS 220 Compliant – raised roof conversions meet or exceed static load test requirements, providing increased safety and reduced liability
- Americans with Disabilities Act (ADA) specification capable
- Ford QVM-approved upfitter

Ultimate Comfort

- Insulated for a quiet ride
- Easy loading and unloading

Easy Maintenance

- Proprietary one-piece, ABS plastic walls and headliners make cleaning easy
- Interiors look the same after 5 months or 5 years

Customized Solutions

- Many side and rear lift floor plans available, or will custom-design a vehicle to fit your needs
- Quality custom striping, lettering and painting
- Four top options are available on extended or regular vans
- Braun, Ricon or Maxon lifts available

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List Deviation to this bid:

Mobility Works chose to bid a Cargo Van instead of a Club Wagon. The first reason is the Ford Club Wagon has a Gross Vehicle Weight Rating (GVWR) of 9100lbs on the 15 passenger reducing the ability to add in the additional options to the chassis. The Cargo Van E350 has a GVWR of 9500lbs.

Knowing that the user of the vehicle is having issues with the club wagon seating Mobility Works chose to do the alternative seating in our base package. This will be a center aisle seating configuration giving an aisle space to the rear row.

With using the Cargo E350 van, Mobility Works chose to substitute the Factory Rear A/C and Heat with an Aftermarket High Output 30,000 BTU A/C and 32,000 BTU Heat system. The reason for this is because the factory location for the Rear Climate Control system is located over the Driver Wheel well. This interferes with the seating in the 3rd row. Just like the Factory bench seat is spaced away from the wall due to the system; causing issues with getting in the rear bench seat. On our configuration it would cause the 3rd row seat to be spaced away from the wall minimizing the aisle space to get in the rear bench seat. With the aftermarket system we can mount in the back driver corner of the vehicle behind all of the seats and duct it into the headliner. The Aftermarket system is covered by a 3yr/36,000 mile warranty equal to the Factory System Warranty.

The bid Calls for an option for "Installed E/Z Side Entry Door Step". I could not find a manufacture or a product called "E/Z Step". Mobility Works Quoted a welded in side entrance step as an equivalent.

