

**GORDON COUNTY BOARD OF COMMISSIONERS
COPIER BID**

Level VI – Copier Canon ADV iR6265

Copier being bid _____

Minimum Specifications:

Black & White Copier	<u>Comply</u>	
Minimum 60 Copies per minute Black & White	<u>yes</u>	
Estimated toner yield 56,000 images @ 6% coverage	<u>yes 65ppm</u>	
Minimum paper size 5.5"x8.5"	<u>yes</u>	
Maximum paper size 11"x17"	<u>yes</u>	
Minimum Copy Resolution 1200 x 600	<u>600 x 600</u>	
Minimum 100 sheet document feeder	<u>yes</u>	300 sheet feeder
Minimum Duty Cycle 120,000 pages per month	<u>yes</u>	
Paper weights handled 17lb to 32lb	<u>yes</u>	
Minimum 50 sheet stack bypass	<u>yes</u>	
Features -----		
Minimum Two 500 page paper cassettes 20lb paper	<u>yes</u>	
Option Paper capacity 2500 page 20lb paper	<u>yes - 3200 max</u>	
Minimum 2GB memory	<u>1.5 GB</u>	
Two sided output automatically – no manual re-feeding(duplex)	<u>yes</u>	
Collater	<u>yes</u>	
Installed fax capability (G3)	<u>yes</u>	w/ fax option below
Installed Scan capability to popular formats such as TIFF, JPEG, PDF	<u>yes</u>	w/ PCL print kit below
Scanning Resolution 600 x 600	<u>yes</u>	
Ability to store scanned documents in network folders	<u>yes</u>	
Ability to Scan-to- email/desktop/FTP	<u>yes</u>	
Address Book of a minimum of 100 addresses	<u>yes</u>	
Minimum 50 ipm scanning speed	<u>yes</u>	
Finish/Stapler – 50 sheet letter 30 legal & 11x17	<u>yes</u>	85/125 ipm color/black
Ability to be used as a network printer	<u>yes</u>	standard finisher
Shrink 8.5x14 to 8.5x11	<u>yes</u>	
Shrink 8.5x17 to 8.5x11	<u>yes</u>	
Cabinet	<u>n/a</u>	

Lease Charges Monthly

	36 month	48 month
Basic Copier	<u>\$275.25</u>	<u>\$219.97</u>
Memory	_____	_____
Duplex	_____	_____
Fax (G3)	<u>\$16.68</u>	<u>\$12.55</u>
Scan, storage and e-mail capability	_____	_____
Staple Capability	<u>included</u>	<u>included</u>
Collate	_____	_____
Network Printer Capability	_____	_____
Ability to Shrink Copies	_____	_____
Cabinet	_____	_____
Other _____ PCL Print kit	<u>\$17.26</u>	<u>\$13.82</u>
Other _____	_____	_____
Other _____	_____	_____
Other _____	_____	_____
Other _____	_____	_____
Total	<u>\$309.19</u>	<u>\$246.34</u>

RL

Exceptions to Level 6 requirements (RJY Canon):

Level 3 and 6 Devices (ADV ir4251 and ADV ir6265) do not meet the following listed requirements:

2GB memory: Both Devices come standard with 1 GB of RAM but has never been an issue for any of my high volume or multi-user clients.

Pricing:

Pricing used on level 6 was based on a certain amount of total cost on bid. This pricing was not used on previous levels but may however be used once units per level is specified and a detailed order is gathered. This would provide a 10-15% additional discount on levels 1-5 if approved.

Service Plan Clarification:

We originally listed our service plan separately at \$1050.00 per month and included a 150,000 black click allowance as requested. As stated this amount can be allocated and billing can be customized to your preferences. This amount would cover all of the devices regardless of number of units per level and cover all Service, Maintenance, Parts, Labor, Toner and Install.

However, upon review it seems that a few competitors were including a certain amount of allowance and service per device based on what we assume is an expected volume per level. I have taken the liberty to list that breakdown as well below as an example:

Expected Volume multiplied by black copy rate (.007) = Monthly cost per device

For Example:

Level 1: 10k black clicks included & service at **\$70.00** per Month

Level 2: 5.1k black clicks included & service at **\$35.70** per Month

Level 3: 12k black clicks included & service at **\$84.00** per Month

Level 4: 5.3k black clicks included & service at **\$37.10** per Month

Level 5: 1,650 black clicks included & service at **\$11.55** per Month

Level 6: 15k black clicks included & service at **\$105.00** per Month