

**GORDON COUNTY, GEORGIA
MEMORANDUM**

To: Board of County Commissioners
From: Martin Vaughn, Purchasing Director
Subject: Replacement Backup Generator and Automatic Transfer Switch
Date: September 11, 2014

The Gordon County Board of Commissioners accepted sealed written bids from qualified vendors to furnish and install a backup generator and auto transfer switch. Bid documents were prepared and sent to potential suppliers the bid was posted on the county's web site, posted on the Georgia Procurement Web site and advertised in the Calhoun Times on July 26, August 6 and 13, 2014. The deadline to submit the sealed bids was 2:00p.m. on August 20, 2014. County staff opened the bids received at that time in a public bid opening. Below is the response:

Bidder	Base Price	Remove Existing Generator	Sound Reduction Equipment
Lynx Power/Signal Point (Kennesaw, GA)	\$25,557.00	\$500.00	\$604.00
Fox Systems, Inc. (Calhoun, GA)	\$27,950.00	\$500.00	\$2,054.00
Caldwell Electrical Contractors (Gainesville, GA)	\$33,600.00	\$1,406.00	\$1,436.00
Capital City Electrical (Norcross, GA)	\$46,879.86	\$1,500.00	\$1,965.00

County staff has evaluated the submitted bids and accompanying documents.

RECOMMENDATION

The staff recommends purchasing the generator, automatic transfer switch, removal of existing generator, and sound reduction equipment. For a total of \$30,504.00 The staff recommends Fox Systems, Inc., this is not the low bidder. The implementation plans for the lowest two bidders were examined. The 911 being without power during the changeover was a critical factor. Lynx Power stated power would be interrupted once - the best estimated for the interruption would be 4 hours and the worst case would be 16 hours. Fox Systems stated power would be interrupted twice each time for no more than 1.5 hours. The staff believes the Fox System implementation is in the best interest of Gordon County.

The funding for this is covered in the existing 911 budget.

See attached Bid sheet

6.0 Bid Summary

1. Specified Generator, Control System, Auto Transfer Switch, Charging System and installation to fully power E-911 facility.
\$ 27,950.00
2. Removal of Existing Generator and Equipment. (Possible Optional Item)
\$ 500.00
3. Sound Reduction Equipment and Installation. **Include manuals and spec sheets.** This is an **optional** item
\$ 2,054.00

Additional recommended equipment or value added options.

\$ N/A

\$ N/A

Company Name: Fox Systems, Inc
Authorized Bidder: Robert Wright Date 8/20/2014