

**GORDON COUNTY, GEORGIA
MEMORANDUM**

To: Board of County Commissioners
From: Sheriff and Food Service Committee
Subject: Jail – Food Service
Date: May 22, 2015

The Gordon County Board of Commissioners accepted sealed written bids from qualified firms experienced in the delivery of inmate food services. The food service will be at the Gordon County Jail at 2700 US Hwy 41 North, Calhoun, GA 30701. The bid documents were prepared and sent to potential organizations. The bid was posted on the county's web site and advertised in the Calhoun Times on March 24, April 1, and 8, 2015. The deadline to submit the sealed bids was 2:00 p.m. on April 29, 2015. County staff opened the proposals received at that time in a public opening. Below is the response:

Proposer
ABL Management (Baton Rouge, LA)
CBM Managed Services (Sioux Falls, SD)
Trinity Services Group (Oldsmar, FL)
Valley (Jackson, MS)
* see attached tabulation sheets

A committee consisting of:
Major Pat Bedford
Captain Mike Garigan
Lieutenant John Vick
Sergeant First Class Tonya VanDyke
evaluated the proposals.

RECOMMENDATION

After review of the bids by the Committee and information presented to Sheriff Ralston, a recommendation to select ABL Management Inc to replace the Trinity Food Services as the new provider of inmate food services is made to the Board of Commissioners.

	ABL Management, Inc.	CBM Managed Services	Trinity Services Group, Inc	Valley Services, Inc
Inmate Meal	1.36581	1.59	1.678	1.703
Inmate Meal - Heart Healthy	1.80084	1.635	1.718	1.703
Inmate Worker Meal	1.36581	1.25	1.00	1.70
Inmate Worker Meal - Heart Healthy	1.80084	1.35	1.00	1.70
Staff Meal	1.75	1.59	2.00	2.00
Staff Meal - Heart Healthy	2.00	1.635	2.00	2.00
References - Current Jails operating in	printed	printed	printed	printed
Number of facilities	100 + in 20 states – 800 + employees	Not listed	700 + in 45 States, Puerto Rico, US Virgin Islands	200+ In 37 states
Georgia Jails operating in	16	None	24	49
Menu / Inmate worker meal	printed	printed	printed	printed
Nearest locations	Dade	None in Georgia	Gordon Whitfield Cherokee	Bartow Murray Floyd
Headquarter location	Baton Rouge, Louisiana	Sioux Fall, South Dakota	Oldsmar, Florida	Jackson, Mississippi
Years in business	1990	25 +	40+	1960
Legal issues	None	None	None last 5 years	Not Listed
Meets requirements of	American Correctional Association – American Medical Association – National Sheriff's Association- National Commission on Correctional Health Care - Food & Nutrition Board of the National Academy of Sciences	American Correctional Association - National Commission on Correctional Health Care - Food & Nutrition Board of the National Academy of Sciences	National Sheriff's Association- American Correctional Association – Commission on Accreditation for Law Enforcement - National Commission on Correctional Health Care National Academy of Science	American Correctional Association – American Medical Association – Food & Nutrition Board of the National Academy of Sciences
References Contacted	Yes	No	No	Yes

	ABL Management, Inc.	CBM Managed Services	Trinity Services Group, Inc	Valley Services, Inc
Owner	John Appleton	CEO Martin Sejnoha	CEO David M. Miller	CEO Jim Walt
Dietician	Debbie Craft RD, LD	Justin Barthel + 4	Margaret T. Kirch	
Reference letter	National Sheriff's Association 3-11-15			

Based off 2800 calories per inmate per day

Inmate Worker meal is in addition to 2800 calories

Prices listed based on 285 average inmates per day – using scale price

All attended mandatory pre bid meeting

All submitted bid timely and in proper order

All appear financially stable and well established

Historical Inmate Population:

July 1, 2009 to June 30, 2010	281 average
July 1, 2010 to June 30, 20011	285 average
July 1, 2011 to June 30, 2012	289 average
July 1 2012 to June 30, 2013	269 average
July 1, 2013 to June 30, 2014	298 average
July 1, 2014 to May 05, 2015	266 average
June 20, 2014 to April 23, 2015	266 average

(billing 175,060 meals for 308 days = 569 meals per day)

Committee : Major Pat Bedford

Captain Mike Garigan

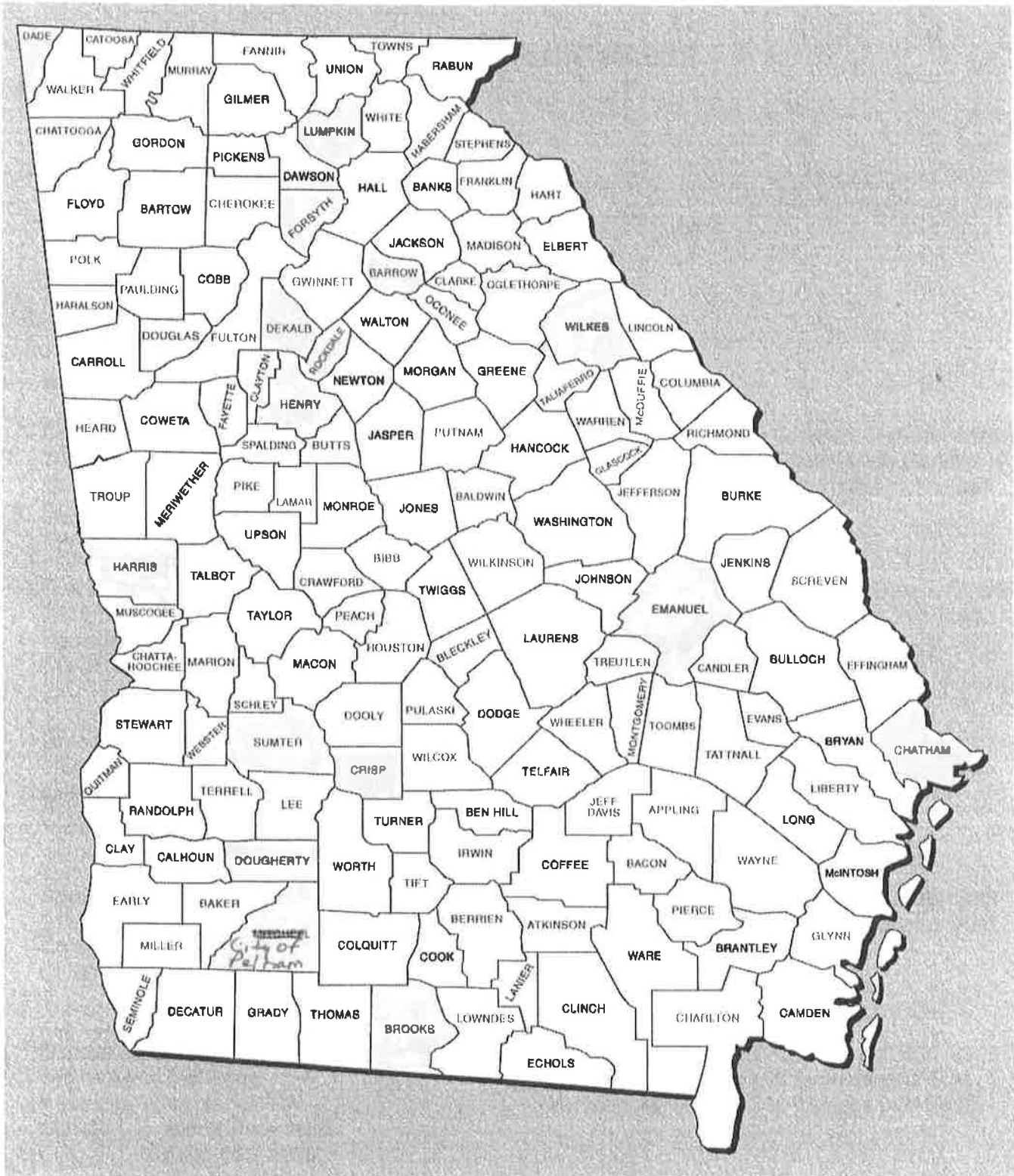
Lieutenant John Vick

Sergeant First Class Tonya VanDyke

Chart based on actual billing for 26 weeks from July – December 2014 and using price charts from ABL and Valley and Valley fixed rate price compared to actual Trinity billing.

Week #	Regular Inmate Meals	3 rd Meal (Inmate Worker / Medical etc.) V = 1.70	Staff A = 1.75 V = 2.00	Average population	ABL Scale Cost \$	Valley Scale Cost \$	Valley Fixed Rate Cost \$ 1.72 R 1.70 L/M 2.00 S	Trinity Actual Cost \$
1	3945	224	154	281	5963	7407	7474	7660
2	3896	229	139	278	5877	7302	7368	7555
3	3912	250	148	279	5943	7383	7449	7637
4	3824	241	149	273	5985	7369	7284	7467
5	3717	236	147	265	5824	7170	7088	7265
6	3840	234	147	274	5994	7381	7296	7479
7	3835	230	156	273	5997	7383	7299	7479
8	3699	263	147	264	5836	7184	7103	7281
9	3588	255	153	256	5679	6989	6910	7080
10	3568	225	148	254	5600	6893	6815	6983
11	3676	234	149	262	5767	7099	7018	7192
12	3851	241	159	275	5867	7285	7351	7532
13	3785	268	156	270	5980	7361	7277	7458
14	4101	283	159	292	6265	7783	7852	8050
15	3999	263	151	285	6085	7559	7627	7819
16	3917	241	157	279	5953	7394	7460	7646
17	3941	279	157	281	6038	7458	7566	7756
18	4121	240	155	294	6227	7429	7806	8002
19	3876	252	143	276	5888	7732	7381	7568
20	3772	221	151	269	5887	7248	7165	7343
21	3652	181	154	260	5667	6977	6897	7064
22	3446	200	146	246	5679	6796	6559	6719
23	3194	195	145	228	5295	6335	6115	6262
24	3288	203	146	234	5448	6519	6292	6444
25	3402	212	148	243	5635	6744	6509	6666
26	3375	215	135	241	5576	6673	6440	6600
Total Meals/Cost	97220	6115	3899		151955	186853	185401	190007

ABL



Valley

