GORDON COUNTY, GEORGIA
MEMORANDUM

To: Board of County Commissioners
From: Martin Vaughn
Subject: 911 Telephone System
Date: October 28, 2015

The Gordon County Board of Commissioners accepted sealed written Proposals from qualified vendors to procure a telephone system, components and software that meet or exceeds the functional requirements of Gordon County E9-1-1 as outlined in this request for proposal (RFP).

The Bid was posted on the county's web site and advertised in the Calhoun Times on September 30 and October 7, 2015. The bid was advertised on the State of Georgia procurement web site. The deadline to submit the sealed bids was 2:00 p.m. on October 26, 2015. County staff opened the bids received at that time in a public opening. Below is the response:

Bidder	Initial Price	5 Year Maintenance Cost
Synergem (Pilot Mountain, NC)	$112,464.00	$88,995.00
AT&T Solacom (Atlanta, GA)	$151,581.11	$95,250.00
GeoConex (Knoxville, TN)	$154,121.22	$92,730.00
Frontier Solacom	$159,786.85	$52,914.95
AT&T Intrado (Atlanta, GA)	$188,491.00	$111,600.00
Williams Communications (Rome, GA)	$224,689.00	$93,600.00

RECOMMENDATION
After reviewing all bids the recommendation is to award the bid to AT&T Solacom in the amount of $151,581.11. This bid met all the specifications for the 911 center. The lowest bidder did not have any existing systems as bid installed in Georgia and the system is very new with what appears to be no fully implemented system nation wide. The staff does not recommend going with this system because of the critical nature of issues at the 911 center.

The amount will come from the current budget for the 911 center and the yearly maintenance is less than the current telephone system maintenance.

See attached bid:

AT&T Solacom

8.0   Cost Summary Sheet

Is the any software included with this proposal to be sold as a site license or will additional user licenses be required every time a user or user workstation is added to the system? Additional user licenses will be required

What is the cost of the telephone, components, hardware and software for proposed system? $151,581.11

Will the County be expected to purchase any other hardware, components or software in order to have a fully functional system as proposed? No

If yes to additional hardware, components or software – list them on another sheet and include with proposal.

Is training cost included in the initial cost of the system? Yes

If no to training included - what is the cost of training? _____

What is the annual cost for support, maintenance, and updates? $19,050.00

Is the annual cost for support, maintenance, and updates fixed for 5 years? Yes

If no same cost of first five years support, maintenance and updates – define prices for each of the first 5 years. _____

Does the vendor have an additional migration cost and if so what is it? No

Are all updates to the software included in the support program or will some be additional cost? All software is included. Cost for Professional services may be incurred.

If updates are not included in support – what is the price for updates? _____

Will the vendor charge the county anything else related to installing the system? No

How many hours of county personnel time are normal for a county such as ours to spend on migrating and set up for this new system? Data not available.

How many hours county personnel time are normal for a county such as ours to spend on training for this new system? 4 hours for Call Takers (8 per class). 14 Hours for administrators

 Is lease purchase available for this system? Yes

If a lease purchase is available detail the pricing and terms. AT&T Capital can finance the purchase over 60 months at the prevailing interest rate.