



AMERICAN TOWER
CORPORATION

Gordon County Board of Commissioners
c/o Annette Berry
PO Box 580
Calhoun, GA 30703

September 5, 2017

Re: American Tower Site # 23638 Sonoraville

Hi Anette,

I have been trying to speak with you again about the ground lease. I wanted to follow up with a formal offer letter for an easement or a lease extension. Please consider the following offers:

Option 1: Easement agreement with lump sum payment of **\$140,000**.

- Perpetual easement of the existing leased premises.
- Non-exclusive easement for access and utilities.

Option 2: 40 year extension, (8) 5 year renewal terms.

- **\$30,000** signing bonus.
- Base rent and escalation to remain.
- 15% Gross rental receipts revenue share on future tenants.
- New expiration date 8/9/2064.

Please let me know if you have any questions. I look forward to hearing from you.

Sincerely,

Andrew Darrigo
Land Acquisitions
American Tower Corporation
10 Presidential Way
Woburn, MA 01801
781-926-4691 office
781-926-4545 fax
andrew.darrigo@americantower.com

****PLEASE NOTE: This offer is good for a limited time and is for discussion purposes only. The parties will not be bound in any respect until and unless a written agreement is signed by all applicable parties.**