

**GORDON COUNTY, GEORGIA  
MEMORANDUM**

To: Board of County Commissioners  
From: Martin Vaughn  
Subject: Cascade System  
Date: October 4, 2018

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The Gordon County Board of Commissioners accepted sealed written bids from qualified vendors to procure (2) single station cascade systems as outlined in the specification in the bid document. The Bid was posted on the county's web site, posted upon the State of Georgia procurement web site and advertised in the Calhoun Times on September 18 and 26, 2018. The deadline to submit the sealed bids was 2:00 p.m. October 3, 2018. County staff opened the bids received at that time in a public opening. Below is the response:

<b>Bidder</b>	<b>Per Unit Cost</b>
<b>VITCO Fire &amp; Safety. (Macon, GA)</b>	<b>\$40,895.00</b>
<b>MES Lawman Supply, (Charlotte, NC)</b>	<b>\$41,585.00</b>
<b>NAFCO</b>	<b>No Bid</b>

The Fire and Rescue staff wishes to thank you and the Board of Commissioners for your assistance in making sure our firefighters are able to have the necessary viable equipment for producing uncontaminated breathing air for the air apparatus they wear into the hostile environments which pose significant threat to their airway and lungs.

**RECOMMENDATION**

Fire/Rescue staff has reviewed the bids submitted and find Vitco Fire & Safety, Inc. to be the most responsive bidder. We recommend awarding the bid in the amount of \$81,790.00. This expenditure will come from the 2012 SPLOST account for Fire Services.



Fire Chief  
Doug Ralston

# GORDON COUNTY FIRE - RESCUE

218 Public Safety Dr., SE  
Calhoun GA 30701  
Phone: 706-629-8851  
Fax: 706-629-1023



Deputy Chief  
Byron Sutton

12 October 2018 Mr.

Martin Vaughn  
Director of Purchasing Gordon  
County Government  
P.O. Box 580 Calhoun,  
GA 30703

Ref: 2018-FD101 Cascade System Mr.

Vaughn:

On Wednesday, 03 October 2018, per the designated schedule, sealed bids for two breathing air cascade systems were opened by you at 14:00hrs in the conference room of the Gordon County Administration building at 201 N. Wall St. Attendees were Battalion Chief H. Derryberry of Gordon County Fire/Rescue and myself. No vendors were present for the event.

The Fire/Rescue Department acknowledges packets were received and opened from the following vendors:

- North American Fire and Equipment Company (NAEFCO) submitted a 'NO BID'
- Municipal Emergency Services' (MES) provided a viable bid
- Vitco Fire & Safety, Inc. provided a viable bid

Fire/Rescue staff has reviewed the bids submitted and find Vitco Fire & Safety, Inc. to be the most responsive bidder. We recommend the bid be awarded to Vitco Fire & Safety, Inc for the following reasons:

- Bid Proposal was received in the specified response format
- Price per unit was the lowest among the submissions
- Complies with all specifications with NO deviations or exceptions to any specifications
- Currently have two (2) systems (mobile trailer and one stationary system) purchased from and serviced regularly by this vendor

The staff and I wish to thank you and the Board of Commissioners for your assistance in making sure our firefighters are able to have the necessary viable equipment for producing uncontaminated breathing air for the air apparatus they wear into the hostile environments which pose significant threat to their airway and lungs. Thank you for helping us do everything we can to send them back home at the end of each shift to their first family.

Sincerely,

Byron Sutton  
Deputy Fire Chief