

EPR Systems USA Inc.
We do IT all!

5020 Clark Rd #119
Sarasota, FL 34233
Phone: 841-209-4357
Bill To:
Name: Gordon County
Gordon County-RFP- 2019 -FD102



DATE: February 18, 2019
Quotation #: 2019-218A-GORFD
Customer ID: Gordon County

Quotation valid until: March 20, 2019
Prepared by: Kathi Plezke

Comments or special instructions:

FireWorks Modules

RFP #R19-009EK Fire Incident Reporting Software

Description	Included	Year 1	Year 2	Year 3	Year 4	Year 5
NFIRS 5.0 incident Reporting	<input checked="" type="checkbox"/>	\$3,151	\$3,308	\$3,474	\$3,648	\$3,830
NEMESIS 3.4.0 Compliant ePCR Bundle	<input checked="" type="checkbox"/>	\$3,614	\$3,794	\$3,984	\$4,184	\$4,394
Inspections & Property Management	<input checked="" type="checkbox"/>	\$3,600	\$3,780	\$3,970	\$4,168	\$4,376
Investigations	<input checked="" type="checkbox"/>	\$1,950	\$2,048	\$2,150	\$2,258	\$2,370
Hydrants	<input checked="" type="checkbox"/>	\$1,300	\$1,366	\$1,434	\$1,506	\$1,582
Preplan	<input checked="" type="checkbox"/>	\$1,500	\$1,576	\$1,654	\$1,736	\$1,822
Inventory & Maintenance	<input checked="" type="checkbox"/>	\$3,250	\$3,412	\$3,582	\$3,762	\$3,950
Inspection & False Alarm Billing	<input checked="" type="checkbox"/>	\$-	\$-	\$-	\$-	\$-
Staffing / Roster	<input checked="" type="checkbox"/>	\$1,250	\$1,312	\$1,378	\$1,448	\$1,518
Analytics [BI] Reporting Tool	<input checked="" type="checkbox"/>	\$2,900	\$3,140	\$3,298	\$3,462	\$3,636
Data Analytics on Target Solutions	<input checked="" type="checkbox"/>	\$792	\$832	\$874	\$918	\$964
Cloud Licensing (10 licenses @ \$150 ea)		\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Annual Cost		\$24,897	\$26,068	\$27,298	\$28,588	\$29,942

One time - Implementation Cost		
Data Conversion & Cloud system configuration	<input checked="" type="checkbox"/>	\$4,500
CAD interface	<input checked="" type="checkbox"/>	\$1,500
Training -2 Days onsite	<input checked="" type="checkbox"/>	\$4,000
TOTAL	<input checked="" type="checkbox"/>	\$10,000

*15 Hours of customization **For-Free** - every additional hour - \$250/hr

* Payable via credit card, with a 3% price increase

Provide maintenance fees below”

No additional maintenance fees are charged; all upgrades and custom report requests included in the annual SAAS subscription fee

Fireworks

Provide pricing to move existing records from our current RMS to yours below:

Implementation costs are detailed in the quote provided above;

Provide any costs associated with connection to Spillman CAD below:

Spillman CAD interface as detailed in the quote provided above will be \$1500.00

Prepared For

Bill To

 Gordon County (GA)
 201 N. Wall Street
 Calhoun, Georgia 30701
 -
 -

 Gordon County (GA)
 201 N. Wall Street
 Calhoun, Georgia 30701
 -
 -

Salesperson	Quote Number	Date
Kevin Fink, Account Executive, 952-469-6178	QUO-04013-L1K9S3	Feb 18, 2019

Description	Qty	Frequency	Unit Price	Total
One-Time Fees				
Elite™ Rescue Setup	1	One Time	\$1,900.000	\$1,900.00
Webinar Training 2hr Session	6	One Time	\$350.000	\$2,100.00
Continuum™ Setup	1	One Time	\$500.000	\$500.00
Recurring Fees				
Elite™ Rescue - SaaS *Includes Elite™ Field	1	Recurring	\$9,495.000	\$9,495.00
Mobile Fire Inspections - SaaS	1	Recurring	\$1,175.000	\$1,175.00
Continuum™	1	Recurring	\$1,250.000	\$1,250.00
Permits	1	Recurring	\$800.000	\$800.00
CAD Distribution	1	Recurring	\$3,000.000	\$3,000.00
- CAD Vendor: Spillman				
Aladtec Distribution	1	Recurring	\$3,500.000	\$3,500.00
Target Solutions Distribution	1	Recurring	\$3,000.000	\$3,000.00
Statewide Elite™ Field Credit - SaaS	1	Recurring	(\$2,375.000)	(\$2,375.00)
TOTAL Year 1				\$24,345.00
*Annual Fees after Year 1				\$19,845.00

Optional Items

Visual Informatics™	2	Recurring	\$250.000	\$500.00
- VI Cube: EMS				
- VI Cube: FIRE				
CrewSense Distribution	1	Recurring	\$3,500.000	\$3,500.00
TeleStaff Distribution	1	Recurring	\$5,000.000	\$5,000.00
Fire Recovery NFIRS Inspection	1	Recurring	\$3,500.000	\$3,500.00
Adashi Distribution	1	Recurring	\$3,500.000	\$3,500.00

Prepared By: Kevin Fink

Terms of Agreement: The above mentioned items will be invoiced upon Contract signature with payment terms of net 30 days.

- The recurring annual fees will be invoiced annually in advance.
- Project completion occurs upon receipt of the product.
- ImageTrend's license, annual support and hosting are based on 1,936 annual incidents as provided by Client.
- *IMAGETREND will perform price increases of the recurring fees. The first price increase will occur with the fees due for year two. These price increases will occur once a year and may not exceed 3% of the price then currently in effect.
- This proposal is valid for 90 days.

IMAGETREND will invoice sales tax to non-exempt CLIENTS where applicable

DISCLAIMER: This quote creates no legal obligations. This letter is intended to confirm the parties' current understanding of the terms, but it is not intended to create any legal obligations with respect to any of the terms. Neither party should rely on this quote and no legal or equitable remedy will arise from any such reliance. Instead, the parties must reach a final agreement. A final agreement will be a condition precedent to any binding obligations. A fully executed Contract Agreement will be required to be completed before an order is processed.

6.0 Cost Summary Sheet

EMERGENCY REPORTING

Provide a price breakdown of all modules available for your RMS, to include any package prices below:

As a subscription-based cloud-hosted solution, Emergency Reporting’s pricing is listed below. Pricing for this RFP is included for a two (2) year period. Longer term contract is available upon request.

Base Package Pricing

Base Package	Quantity	Sales Price	Total Price	Description	YR1	YR2
Fire & EMS Package	2	\$3,780	\$7,560	Full Fire & EMS Package (16 modules)	\$7,560	\$7,560
Fire & EMS Package Setup	2	\$600	\$1,200	Fire & EMS Package Setup Fee (onetime)	\$1,200	n/a
CAD Link (FFP) (Tier IV)	1	\$852	\$852	CAD Link Annual Fee	\$852	\$852
Non-NFIRS Data Import Fee	1	\$500	\$500	Non-NFIRS Data Import Fee (onetime)	\$500	n/a
Target Solutions Interface	1	\$900	\$900	Target Solutions Training Interface	\$900	\$900
Active911 Interface	1	\$0	\$0	Active911 Interface (no charge)	\$0	\$0
TOTAL					\$11,012	\$9,312

Pricing above include 2 hr. free web-based training.

Provide maintenance fees below:

Maintenance fees are built into the above pricing. As a Software as a Service (SaaS) subscription, initial and continual subscription pricing is all inclusive of the quote.

Provide pricing to move existing records from our current RMS to yours below:

As part of the RFP response, Emergency Reporting will assist the agency to import existing data into the Emergency Reporting software environment. Historical NFIRS data is free of charge with the paid subscription. Non-NIFRS data (e.g. occupancies, hydrants, etc.) is

EMERGENCY Reporting

included in the above pricing for non-NFIRS Data Import Fee.

Provide any costs associated with connection to Spillman CAD below:

Emergency Reporting can only offer pricing based on our ability to accept the Spillman CAD data; there may be additional fees from Spillman to be able to push, or send data, to Emergency Reporting. CAD Link interface fees are included in the pricing above.

Additional - Revised 2-13-2019

As a licensed first responder agency, it is imperative that the vendor provide cost for whatever their means of documenting NEMSIS 3 compliant patient data in order for us to report said data to the GA Office of EMS. Some vendors may provide this availability through an integrated process during input of our basic incident reports, others may require a separate add-on or possibly even separate software (which I'm sure will add cost). Whatever the case, we want to make sure we have made it clear to the vendors that we **MUST HAVE THE ABILITY** to report patient data to the GA OFFICE of EMS and that we need a cost listed for this ability.

Any Additional Cost associated with NEMSIS 3 compliance (if any): Georgia NEMSIS compliance is part of the Fire & EMS Package

<https://explore.emergencyreporting.com/nemsis-3-status-state/>

We want the ability to connect TargetSolutions and Active911 (training software and incident notification software) and any potential scheduling software the vendor may be able to interface to their software.

Any Additional Cost associated with connecting TargetSolutions and Active911 (if any): See above – price included