



Gordon County Government

Annette Berry <aberry@gordoncounty.org>

Fwd: agenda item

1 message

Tim Cochran <tim.cochran@gordoncounty.org>
To: Annette Berry <aberry@gordoncounty.org>
Cc: James Ledbetter <jledbetter@gordoncounty.org>

Fri, Aug 12, 2022 at 3:48 PM

Hello Annette,

Please add this item to the agenda for Tuesday's meeting. Thanks!

----- Forwarded message -----

From: **Adam Ulan** <adam.ulan@daston.com>
Date: Fri, Aug 12, 2022 at 3:45 PM
Subject: Re:
To: Tim Cochran <tim.cochran@gordoncounty.org>
CC: Bruno Araujo <araujobruno@google.com>, Mike Massella <mmassella@google.com>

Hi Tim. attached is quote with the terms requested.

Adam Ulan
SVP, Google Cloud Practice Director
Daston Corporation, a Google Premier Partner
Cell: 703-963-5036 (Primary)

Schedule Meeting with Adam

On Fri, Aug 12, 2022 at 9:55 AM Tim Cochran <tim.cochran@gordoncounty.org> wrote:
If we need a call let me know.

Thank you!



Tim Cochran
IT Director
T: 706-879-2300 | M: 706-676-0965
www.gordoncounty.org
200 South Wall St, 2nd FL | Calhoun, GA 30701

On Fri, Aug 12, 2022 at 9:55 AM Tim Cochran <tim.cochran@gordoncounty.org> wrote:
Strange. I need to get the agreement that our board needs to sign for the 3-year contract. With the aforementioned provisions other than the multi year clause.

Thank you!



Tim Cochran
IT Director
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200 South Wall St, 2nd FL | Calhoun, GA 30701

On Fri, Aug 12, 2022 at 9:53 AM Bruno Araujo <araujobruno@google.com> wrote:
Hey Tim! Thanks for the update, your message did cut off at the end there. How can we help you?

On Fri, Aug 12, 2022 at 9:43 AM Tim Cochran <tim.cochran@gordoncounty.org> wrote:
Hey Adam,

We are going to go with the 3 year option. Our next and last board meeting of the month is on Tuesday so I have to get it on the agenda today.
What

Thank you!



Estimate

Date	Estimate #
7/21/2022	3087-ES

Daston Corporation
 19 E Market St # LL01
 Leesburg VA 20176-3004
 United States

Bill To
Tim Cochran Gordon County 201 North Wall Street Calhoun GA 30701 United States

Contact Information
Adam Ulan Certified Google Cloud Sales Specialist Daston Corporation, a Google Premier Partner Cell: 703-963-5036 (Primary)

Quote Expires
8/20/2022

Memo:
Google Workspace Enterprise Standard 3 Year Contract Term

Item	Qty	Description	Rate	Amount
Google - Workspace Enterprise Standard	345	Year1: Google Workspace Enterprise Standard Edition List Price = \$240/User/year Discounted Unit Price = \$144/User/Year Annual Savings = \$33,120 3 Year Savings = \$99,360	144.00	49,680.00
Google - Workspace Enterprise Standard	345	Year 2: Google Workspace Enterprise Standard Edition List Price = \$240/User/year Discounted Unit Price = \$144/User/Year Annual Savings = \$33,120 3 Year Savings = \$99,360	144.00	49,680.00
Google - Workspace Enterprise Standard	345	Year 3: Google Workspace Enterprise Standard Edition List Price = \$240/User/year Discounted Unit Price = \$144/User/Year Annual Savings = \$33,120 3 Year Savings = \$99,360 Annual Billing Additional Terms: Cannot indemnify anyone	144.00	49,680.00

Approval _____ Date _____



Estimate

Daston Corporation
19 E Market St # LL01
Leesburg VA 20176-3004
United States

Date	Estimate #
7/21/2022	3087-ES

Item	Qty	Description	Rate	Amount
		Cannot waive the right to trial by jury Any trial would have to be held in the state of GA		

	Total	\$149,040.00
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